

Presentation Series - UCD-ITS-PS-15-03

Residential Location, Lifestyles and Mobility Choices of Millennials in California, and the Motivations behind Them

October 2015

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ACSP 2015 Houston, TX



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Mobility of Millennials in California

Interest in better understanding:

- The relationships among *millennials' personal attitudes, lifestyles* and *actual behaviors*

...do they behave differently from previous generations?

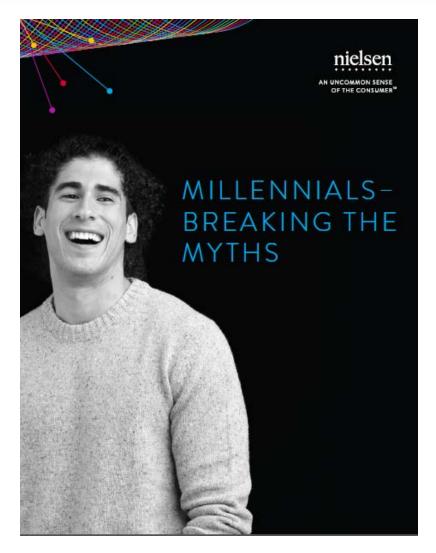
- Impact of *classical* (economic and non-economic) variables vs. *specific factors affecting millennials' choices* (e.g. adoption of technology, etc.)
- Their aspirations for/opinions about life and future mobility (e.g. major life changes, purchase and use of cars vs. use of other modes)





"Millennials" (or "Generation Y")

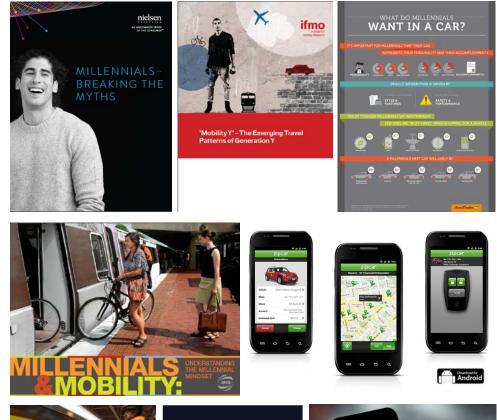
- Rapidly changing trends in:
 - Household size
 - Educational attainment
 - Economic influence / consumption
- Very *active segment* of the population
- Increasing economic power (and *still climbing the income ladder*)
- "Diverse, Expressive and Optimistic"





"Millennials" (or "Generation Y")

- Millennials are often described as heavy adopters of *technology* and *social media*
- Less dependent on cars, and adaptable to the *sharing economy*
- Often prefer urban locations and social lifestyles (at least in some regions)
- The focus is mainly on *urban population*...





UBER





Potential Factors Affecting the Mobility of Millennials

Economic	<u>Auto Costs</u>	<u>Technology</u>	<u>Demographic</u> <u>Change</u>
 Recession Unemployment 	 Gasoline Auto insurance Driver's education Auto repairs Other fees 	 Communication technology Transportation technology (Über) 	 Delayed marriage Fewer children Boomerang
<u>Residential</u> Location	<u>Cultural</u>	Regulatory Changes	Alternative Modes
 More likely to move to and live in cities 	 Environmentalists Less materialistic How can I help the environment ? 	 Graduated Driver's Licensing Texting while driving laws 	 Better transit Improved infrastructure for walking/biking



Common Limitations of Previous Studies

Lack of information on key variables:

• e.g. *personal attitudes and preferences* for studies based on the analysis of National Household Travel Survey data

Use of non-random samples:

• e.g. *convenience samples* for studies on university students

California Millennial Study

- Statewide study in California
- Design of a detailed online survey to collect information from millennials
- Survey distributed through an opinion panel to build a sample representative of population
- Sample includes Millennials and Generation X
- Quota sampling by geographic region and neighborhood type
- Focus on personal attitudes, lifestyles, living arrangements, and adoption of technology, among other factors controlled in the study.







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What is the Impact of Emerging Technologies?

- Smartphones (GPS, access to more info)
- Integrated ride-sharing / mobility
- Increasing opportunities to multitask
- Lower levels of car-ownership
- Extend range of public transportationmobility



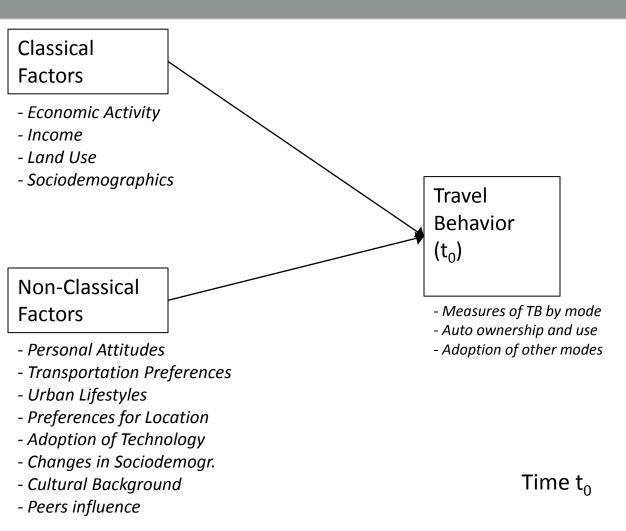


Car Ownership vs. Shared Mobility

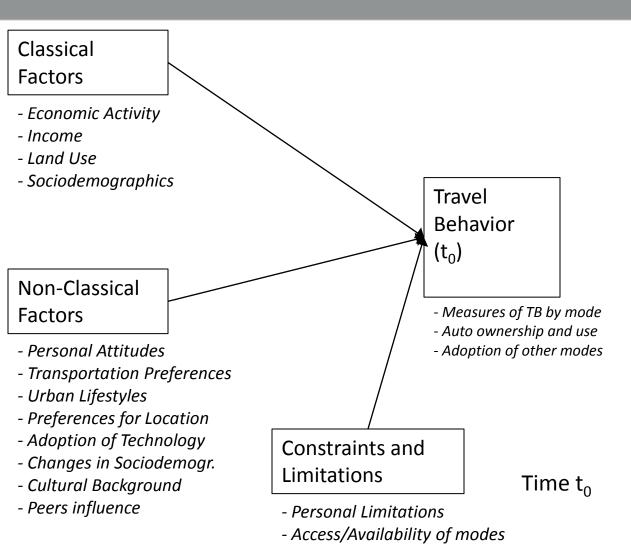
UBER



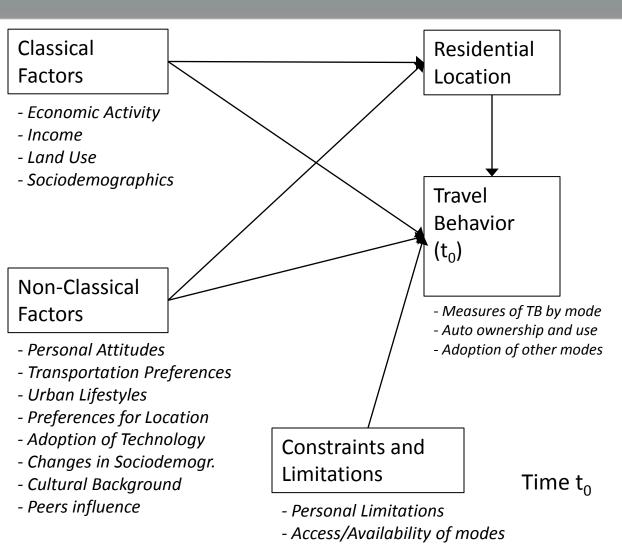




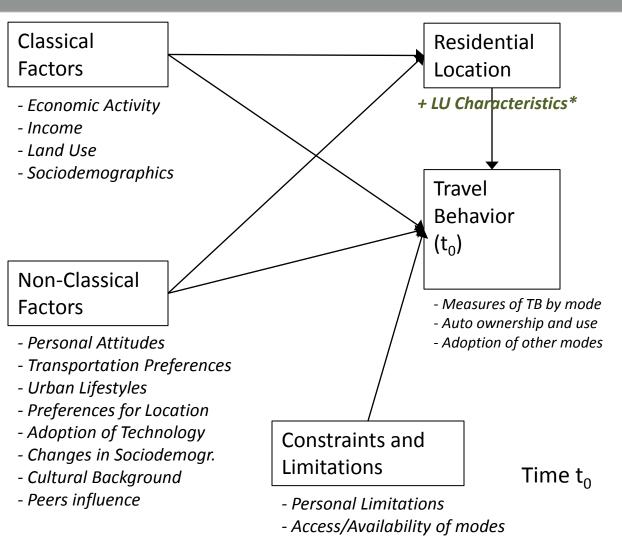




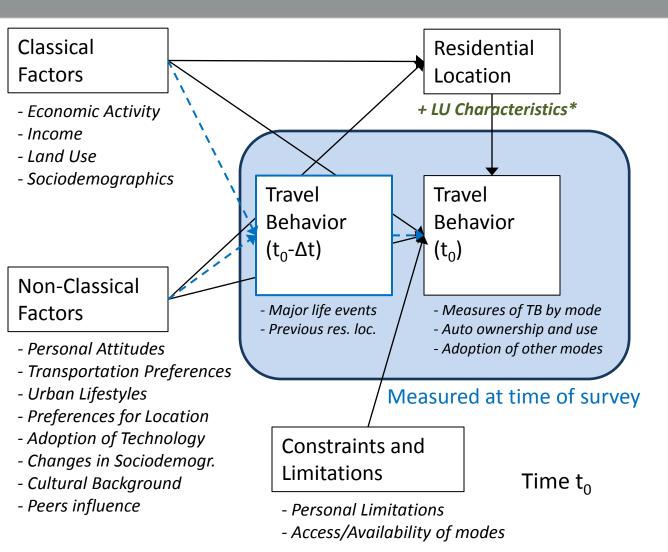




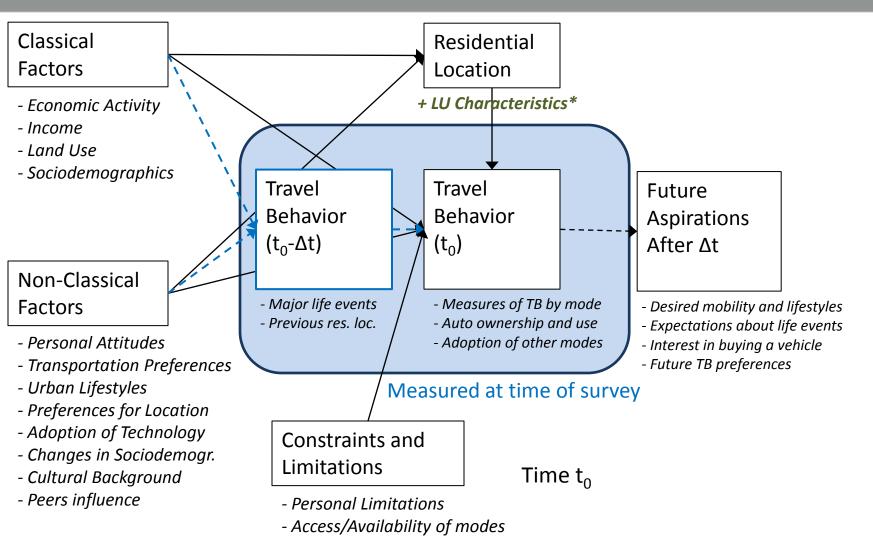




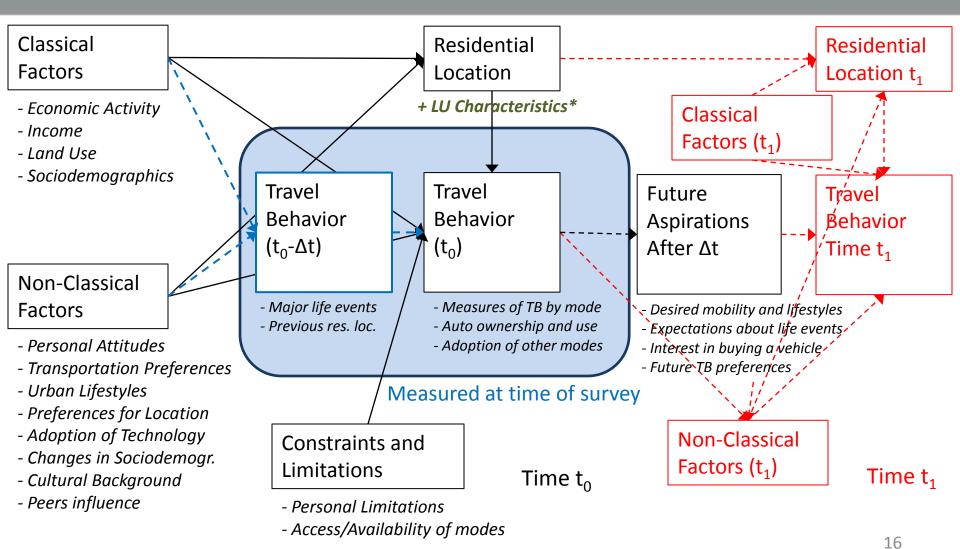






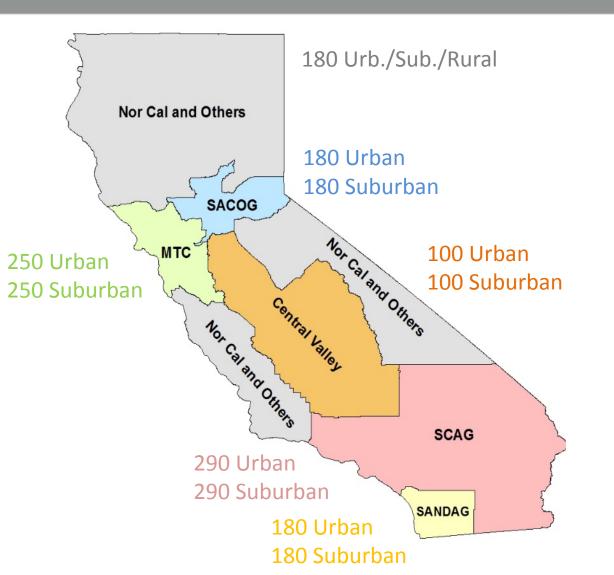








California Millennial Dataset



+270 Rural (All California)

Control for demographic targets:

- Age
- Gender
- Income
- Race and Ethnicity
- Presence of Children (Y/N)

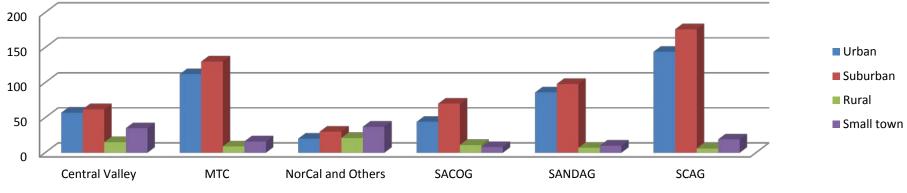
Data collection in Fall 2015

Target of: 1400 Millennials 1000 "Gen Xers"

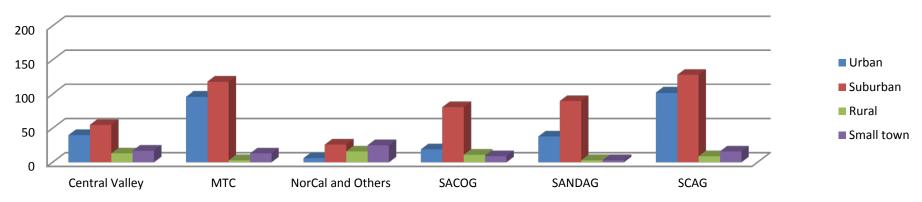
N = 2400 Total sample size



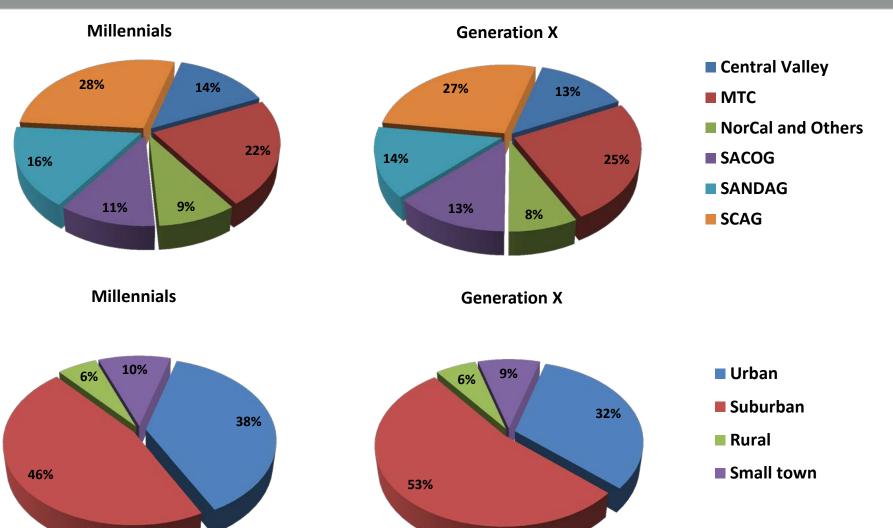
Millennials' Sample Distribution by Region and Neighborhood type



Gen X's Sample Distribution by Region and Neighbor. Type

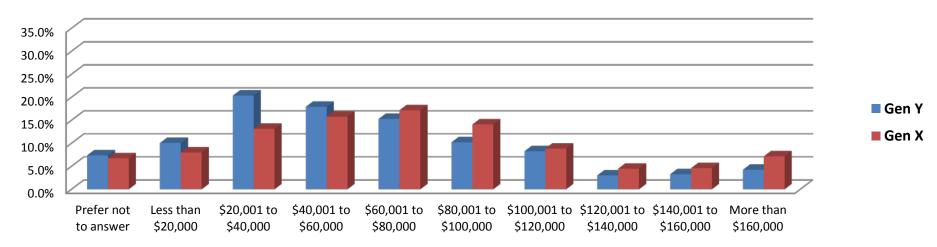




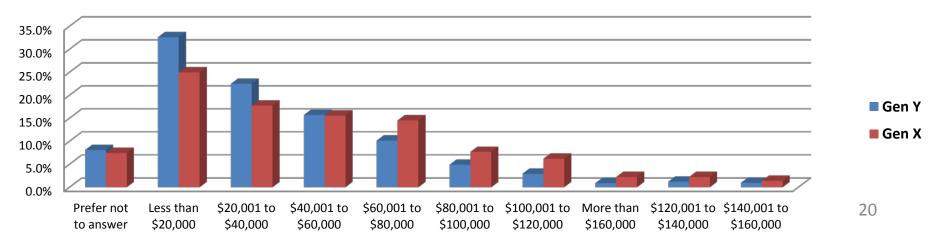




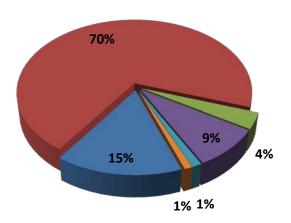
Distribution of Respondents by Annual Household Income (\$)



Distribution of Respondents by Annual Individual Income (\$)

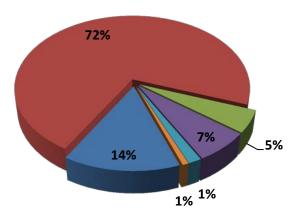


Millennials



- Asian/Pacific Islander
- White/Caucasian
- Black/African American
- other/multi-racial
- Decline to Answer

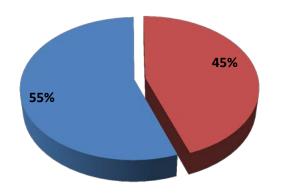




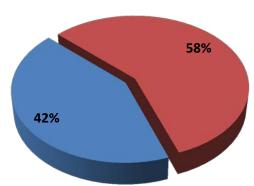
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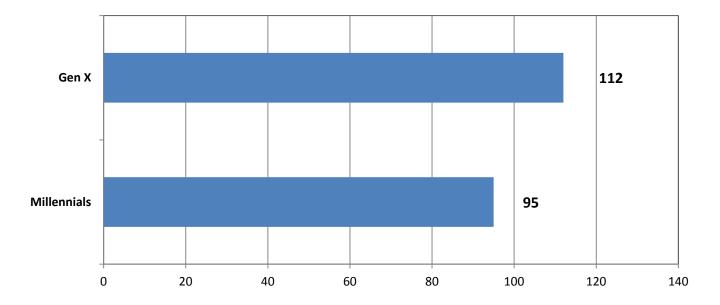
- Household without Children
- Household with Children





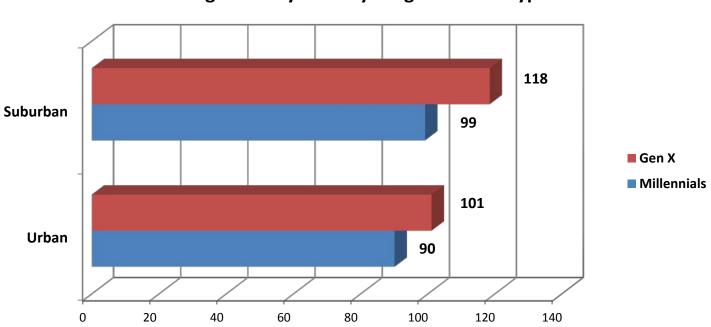
Vehicle Miles Traveled (N=2110)

Average Weekly VMT by Age Group





Vehicle Miles Traveled (N=2110)

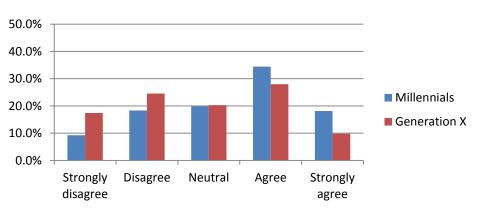


Average Weekly VMT by Neighborhood Type

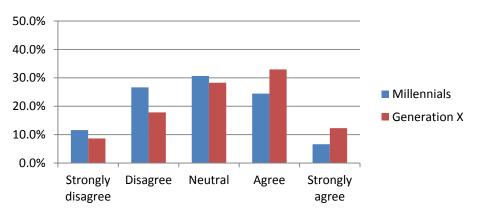


A Transient, Green Generation

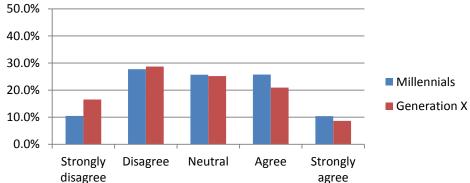
"I'm still trying to figure out my career (e.g. what I want to do, where I'll end up)"



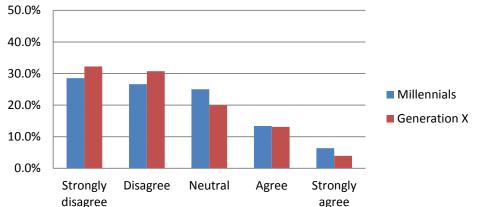
"I'm already well-established in my field of work"



"I prefer to live close to transit even if it means I'll have a smaller home and live in a more crowded area"



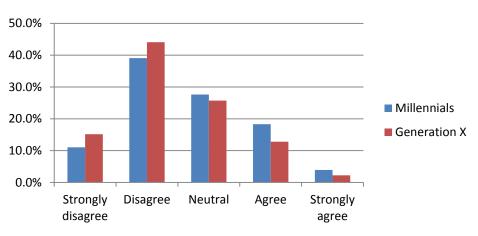
"We should raise the price of gasoline to reduce the negative impacts on the environment"



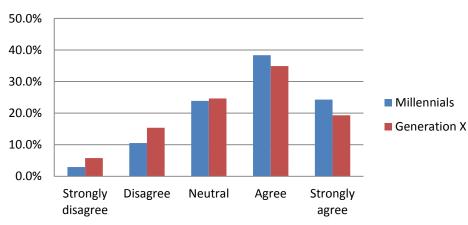


Tech-Savvy, Smartphone-Oriented

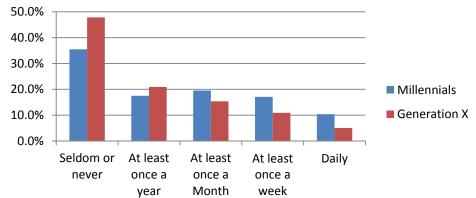
"I avoid doing things that I know my friends would not approve"



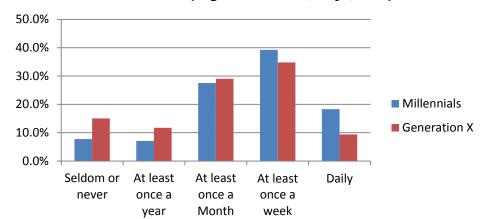
"Having Wi-Fi and/or 3G/4G connectivity everywhere I go is essential to me"



Use smartphones to "decide which means of transportation, or combinations of multiple means, to use for a trip"

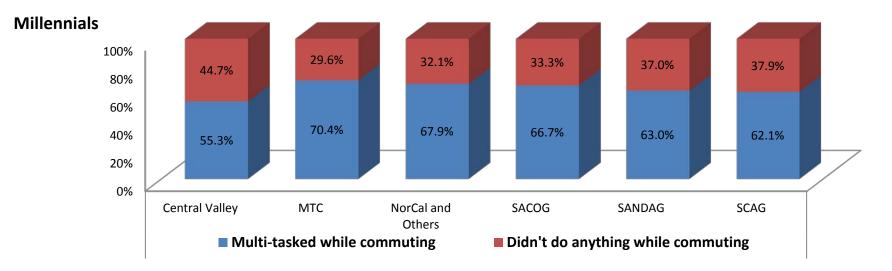


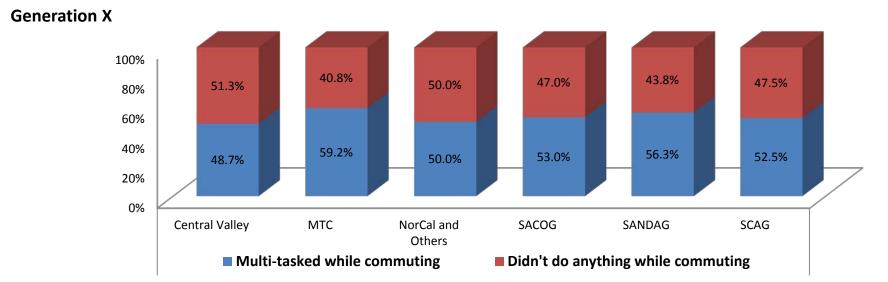
Use smartphones to "identify possible destinations (e.g. restaurant, café, etc.)"





Multitasking while Traveling

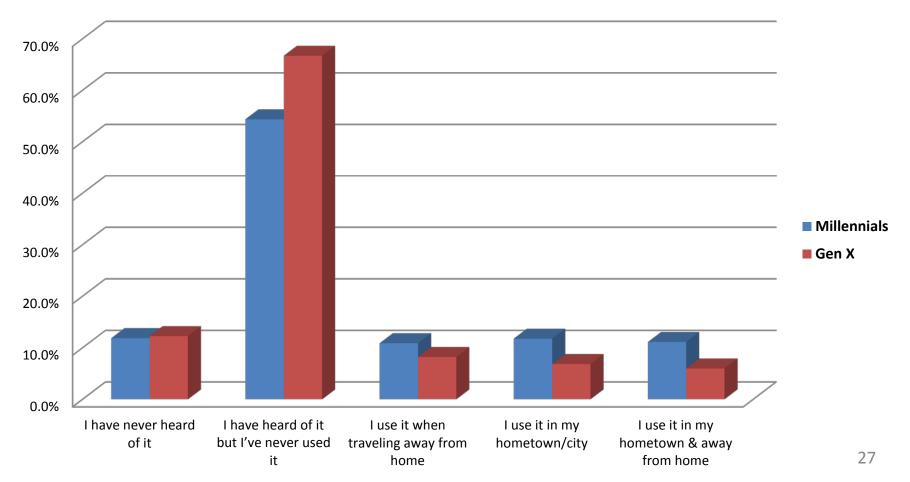




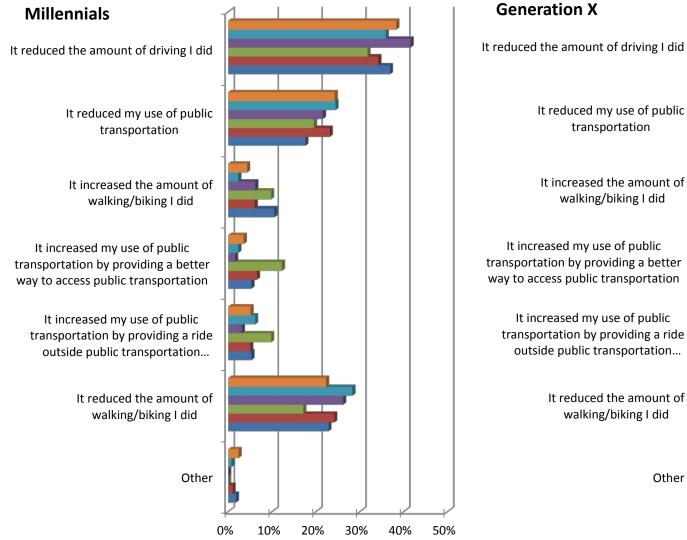


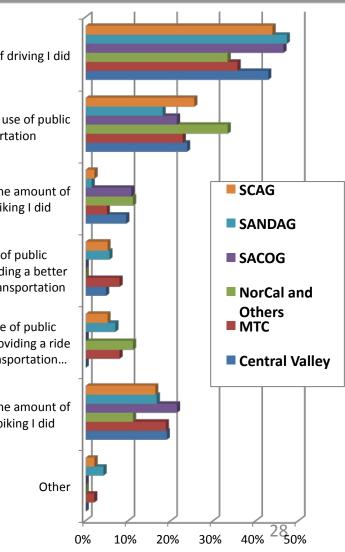
A Uber-Friendly Generation?

Familiarity with and usage of On-demand ride services (e.g. Uber, Lyft)



Impact of Last Uber Trip on the Use of Other Means of Travel





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Preliminary Findings, and Next Steps

- Consistent with expectations, millennials are found to:
 - Drive less
 - Use ICT devices more often
 - Multitask during their commute
 - Show a stronger commitment to protect the environment
 - Be less opposed to increasing gas taxes to fund public transit
 - Adopt share mobility services more often
- But how do their behaviors relate to...
 - Stage in life
 - Personal attitudes, lifestyles and living arrangements
 - Adoption of technology and mobility choices
- The study can provide insights into *potential response of millennials to policies,* and effect on future travel demand



What are the relationships among travel behavior, personal preferences, adoption of technology and residential location of millennials?

Estimation of frequency models for the use of various means of travel, segmented respectively for millennials and Gen Xers.

- What are the main factors affecting the adoption of modes alternative to cars?
- What is the impact of the adoption of *on-demand ride services* (Uber/Lyft) on the use of other modes?
- What is the impact of living arrangements vs. personal preferences?

What is the impact of millennials' level of education, income and geographic location?



Are the dominant trends of millennials' travel permanent or temporary (e.g. effect of a transition in life stages)?

Estimation of a VMT model, which controls for sociodemographics, personal attitudes, lifestyles, and geographic location.

- What is the impact of stage of life (e.g. being married, presence of children) on the travel behavior of millennials?
- What is the impact of personal attitudes and preferences?
- How does the place where somebody grew up affect travel behavior?
- What is the impact of major life events (new job, relocation to city, moving out of parents' place, moving in with partner, etc.)?

Not possible to fully analyze these issues using NHTS, or other currently available travel survey data.

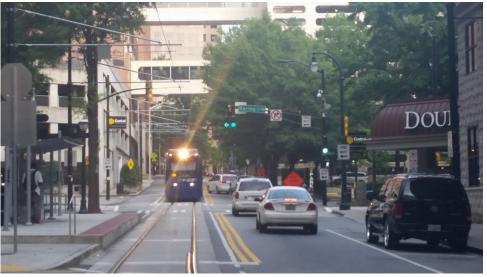


How many millennials match the stereotype of *urbanite/socialite* common in the media?

Cluster analysis to analyze different profiles of people (socialite/urbanite vs. others)

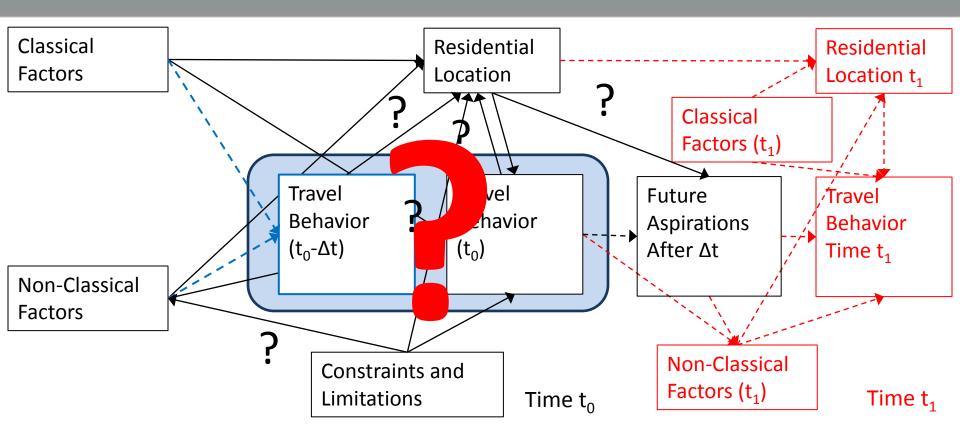
Stereotype common in the media:

- Live in urban areas
- Have dynamic lifestyles
- Heavy users of social media
- Own zero (or few) cars
- Use public transportation
- Adopt new technologies



How many millennials vs. members of older generation fit in this profile?





Structural Equations Model that explores relationships among attitudes and preferences, residential location, travel behavior, and future aspirations for mobility, etc.



Acknowledgements

Kate Tiedeman, Dan Sperling, Ram Pendyala, Joan Walker, Elisabetta Cherchi, Kay Auxhausen, Cinzia Cirillo, Kari Watkins, Scott Le Vine, Eric Gudz, Aliaksandr Malokin, Yongsung Lee, Gouri Mishra, Calvin Thigpen, Simon Berrebi, Alice Grossman, Aniss Bahreinian (CEC), Katie Benouar, Melissa Thompson, Dillon Miner and David Chursenoff (Caltrans), John Orr, Elisabeth Sanford and Guy Rousseau (ARC), Mike Alba (LinkedIn Corp.), Ken Laberteaux (Toyota), David Ory (MTC), Natalia Tinjaca Mora (Cam. Comercio Bogota).



Thank you for your attention!



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